

# Sales Hub Enterprise

**For sophisticated sales team looking to increase efficiency — not complexity.**

For sales teams, friction is the ultimate foe. Stitching together individual point solutions and managing their complexities? It slows you down and stalls your growth.

- Sales reps navigate, on average **13 point solutions**
- On average, reps spend **41% of the workday not selling**
- Lost rep productivity **costs businesses 38% per quarter**

HubSpot's Sales Hub Enterprise is designed to boost productivity, shorten deal cycles, and make the sales process more human. Sales Hub Enterprise empowers you to:



Give time back to your sales team so your reps can sell better and faster



Improve productivity per rep so you don't have to increase headcount



Decrease your total cost of ownership with an all-on-one solution



Deliver a connected customer experience with a universal contact record



Increase CRM adoption with software that's easy to use and adapt to your needs



Get more actionable data and insights to streamline and optimize selling

## Sales Hub Enterprise Results

### 57 days

#### Faster Time to Ramp

57 days. That's how long it takes to activate Sales Hub Enterprise, on average.

### 50%

#### More Deals Closed

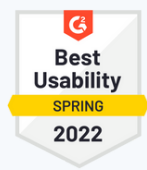
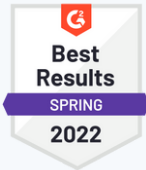
Enterprise customers see a 50% increase in deals closed-won after 12 months.

### 103%

#### Better Deal Close Rate

Enterprise customers see their deal close rate increase 103% after 12 months.

# Sales Hub Enterprise is LOVED on G2



## Powerful Features for Dynamic Teams

### Custom Objects

Create custom objects to keep track of information specific to your business.

### Sales Engagement Tools

Use templates, sequences, tasks, snippets, documents, and more to maximize the efficiency of your team's outreach.

### Sales Analytics

Get full visibility into your process so you can deliver exceptional results without the need for an analyst.

### B2B Commerce

Transform your customers' buying experience with natively built CRM-powered payments.

### Forecasting

With all your sales data integrated inside HubSpot, you'll have the visibility and insight you need to forecast with confidence.

### Conversation Intelligence

Automatically capture details from every call so you can uncover the "why" behind team performance.

... and so many more.

## Customer Success Stories: At a Glance

**AVISON  
YOUNG**

**23% to 90%**

CRM adoption in four months

Real Estate

**Sandler Training**

**40% more**

adoption and one full-time employee freed up

Consumer Services

ResellerRatings

**76% less**

customer churn and a 30% increase in contract value

Consumer Services

**marq**

**\$77,000**

savings per year and 50% saved on tech costs

Software and Technology

**ARC**

**\$77,000**

savings per year and 50% saved on tech costs

Professional Services

**SMASH  
BY TRAK**

**12 → 165**

franchise partners and 288% revenue growth

Professional Services